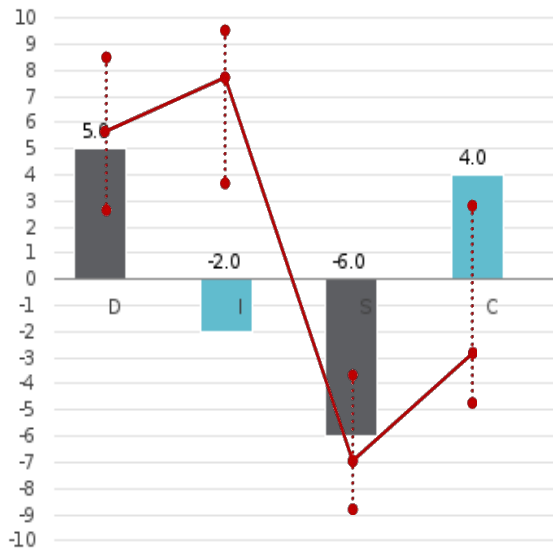


DISC Behavioural Drivers

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(07/04/2020)

D I S C



* Red dotted line indicates preferable range

The DISC Behavioural Drivers is based on the theory of William Marston on the expression of emotions through behaviour. AssessmentHouse describes DISC as Drive, Interaction, Stability and Conscientiousness. This section highlights the individual's workplace behaviour and predicts how they will respond/behave in a certain context of working environment.

High Drive

Key words: Dominating, Direct, Determined, Assertive, Competitive

People with a high D are authority driven and wants to be in charge and in control. They enjoy being challenged and are very competitive individuals with a very high ambition. High D's prefer not to work under supervision and tend to shy away from being controled. They have a need for new and different activities.

High Interaction

Key words: Influential, Persuasive, Outgoing, Positive

High I's enjoy being in contact with people. They like influencing others and communicate with ease. High I's have a desire to help other people and to motivate them. They prefer group activities, inside and outside the working environment. They enjoy public and social recognition.

High Conscientiousness

Key words: Compliance, Details, Accuracy, Quality

High C's are detailed and quality orientated. They need precision work and an exact job description. They depend on detailed information to make their decisions. High C's always check their work for accuracy and comply to all the rules and procedures. They are quick to notice mistakes.

Low Stability

Key words: Variety, Mobility, Change, Quick paced

People with a Low S enjoys change and flexibility. They prefer environments that can offer a lot of variety and challenges which is also unstructured. They like to make quick decisions and are usually quick paced individuals. They may at times be less tolerant and in need of pressure. They like mobility and would probably be motivated in jobs which gives them the opportunity to travel.